

**MINUTES OF THE MEETING OF THE
BOARD OF DIRECTORS OF THE
BORGER ECONOMIC DEVELOPMENT CORPORATION
A TEXAS INDUSTRIAL DEVELOPMENT CORPORATION**

Time and Place

The following are the minutes of the Board of Directors of the BORGER ECONOMIC DEVELOPMENT CORPORATION, a Texas industrial development corporation organized under Section 4A of the Development Corporation Act of 1979, 300 West 6th St., Borger, Texas on May 13, 2008 at said meeting having been held on the call of the incorporators.

1. Present at the meeting were, SCOTT MILLS, HARVEY HATHAWAY, ROBERT ARCHER, and HARVEY HILBERT; are the persons named as Directors of the Corporation.

SARA BUMGARNER was not in attendance.

Also present was:

Dan Redd, CEO Borger EDC
Emily Sargent, Administrative Assistant Borger EDC
Garrett Spradling, City of Borger
Wanda Klause, Borger City Manager
Eddie Edwards, City of Borger
Charles Gillingham, City of Borger
Bobby Kenimer, Moosehead Powdercoating
Steve Holt, Morley Theatre

Scott Mills called the meeting to order at 12:05 P. M.

Minutes of Meeting for April / Scott Mills

2. Scott Mills presented the Minutes of the April meeting to the board. Harvey Hilbert made the motion to accept the minutes as presented. Harvey Hathaway seconded the motion; the motion was carried unanimously.

Financials for April / Dan Redd

3. Dan Redd reported to board members that as of today, May 13th we currently have \$5,555.24 in the Operating account, \$3,118.23 in Money Market and \$1,146,143.17 in the TexPool account. There were not any unexpected or large expenditures incurred during the month. Dan told board members that with the receipt of the sales tax check we would deposit it in the Operating Account to use

Scott Mills made the suggestion that since TexPool is only paying one percent interest the board might want to consider moving money from TexPool to a six month CD. He told members that it would pay three percent.

TexPool has requested a copy of our Investment Policy and a copy of the Resolution or Board minutes passed during the current twelve month period that documents the review and approval of the investment policy by our governing body. Eddie Edwards told Dan that he would fax all the requested information to him so it can be mailed to TexPool.

Harvey Hathaway made the motion to accept the financials as presented. Harvey Hilbert seconded the motion; the motion was carried unanimously.

Business up Dates / Dan Redd

4. **Grey Wolf Energy** – Dan Redd met with Jack Grey the past two weekends; Jack, Odis McClellan and Dan met for several hours to discuss the possibility of Jack moving his company to Borger. They toured a building that may be coming up for lease; it will be the first of next week before Dan knows if this building will be available. If this building should become available than Jack is almost certain to start his operation in Borger; he will start with 15 employees. The company would like to have a building with approximately 15,000 sq. feet but could use a smaller building. This company makes tubing to be used in saltwater injection wells and down hole in wells to move oil.

Jack, at age 82, is one of four owners in this company; he told Dan that eventually he will sell the majority of his holdings to his partners. He is very knowledgeable and understands the oil industry; he currently has several projects he is working on. Panhandle Northern/OmniTrax tried to talk Jack into locating this business in Colorado but he thinks Borger would be the best location.

He is currently working on his business plan and will have that ready in the next week for Dan.

Dan told board members that the picture framing company will be ready to do their presentation to the board in June. He has their business plan but are still needs some of their financials.

Provenance Consulting - Dan Redd told the board members that Patrick Nonhoff has approached him again about expanding their company. They were supposed to have 16 employees during their first year to cover the loan the EDC made to them, but currently have 21 employees.

Patrick told Dan that they have come up with a project and that information will have to be written and they will be in need of another 21 employees in the next year. They are asking the EDC for help fund the writing of this project.

Patrick has some contacts involved with call center or data centers; he is trying to help Dan locate a business to Borger. Patrick is also scheduled for the June meeting.

Strategic Plan 2008 - 2009

5. Dan told board members that the only changes in the Strategic Plan was some wording. On page two under Weaknesses the first item was changed to "Lack of affordable land"; he said there is land here but that it is not that affordable. He told members that some people from Houston had been here looking for land to build apartments; they are very interested in building in Borger.

Under the Opportunities section "Main Street Project" was taken off and Wind Energy product manufacturing was added. He told board members that he would be attending a wind energy meeting in Childress on Friday with Sen. Kel Seliger and Sen. Robert Duncan.

On page four under the Strategies section on Action 1a the board will negotiate the minimum number of full time employees a business will be required to employ.

Action 3: Minimum number of retention visits reduced from twelve to six. These visits will still be conducted by the CEO and Board President.

Page 5: Dan will hold Community Advisory Panel (CAP) meetings as deemed necessary.

Page 7: Enterprise Center/WTAMU will be reworked to stabilize the incubator program in Borger.

